



>>: CAPITAL ANALYSTS SIGNS AGREEMENT WITH XTIVA

Independent broker/dealer agrees to deploy Xtiva's sales compensation platform for its financial advisors.

NEW YORK – July 11, 2008 -- Xtiva Financial Systems, a leading provider of enterprise compensation solutions for the financial services industry, today announced that Capital Analysts Incorporated (CAI), part of Western & Southern Financial Group of Cincinnati, Ohio, has signed a multi-year agreement with Xtiva Financial Systems.

"We are looking forward to replacing our current commissions program," said Bob Cogan, President of Capital Analysts. "With Xtiva's solution, we will be able to model our compensation system to match the needs of our advisors. Our focus is and always has been to provide best-of-breed solutions and to ensure we have the best systems to support our advisors. We firmly believe Xtiva will deliver what we need to attract and retain the best wealth services advisors in the business."

Xtiva's Commission Manager application will enable Capital Analysts to model all of their compensation rules in a single, flexible business rules engine. Xtiva will assist and support CAI through the entire conversion process including migrating all needed data over to the new platform. By outsourcing the solution to Xtiva, Capital Analysts will be able to lower their total cost of ownership, thereby increasing their bottom line while simultaneously deploying the leading compensation system.

"We are very excited about adding Capital Analysts as a client. They join a world class list of retail independent contractor firms that have chosen Xtiva's compensation solution" said Thomas Moysak, Executive Vice President at Xtiva. "We want to thank Capital Analysts for choosing us as their new partner and look forward to their first payout run using Commission Manager."

The Xtiva suite provides full support for commission and compensation planning, and reporting. Key benefits of the Xtiva suite include:

- + Consolidation – clients gain command of all key business data in one accessible and extensible data mart;
- + Flexibility - Easy modeling of unlimited payout, fee, and bonus structures to support the evolving business needs of a brokerage firm;
- + Efficiency - Streamlined back-office processing and automation of processing for all types of data feeds
- + Business visibility - Enterprise production reporting, including management-level reporting, agent/advisor, branch, account, products, etc.



About Xtiva Financial Systems

Xtiva Financial Systems is a leading provider of Software as a Service (SaaS) solutions for the brokerage industry. Founded in 1998 and based in New York City, Xtiva has developed state-of-the-art technologies that enable retail and institutional broker/dealers to streamline operations, from sales compensation and production reporting to supervision of advisor licensing and compliance issues. With over 100 clients and key industry alliances, Xtiva is the leading provider of sales compensation solutions to the brokerage industry.

Xtiva's clients include AXA Advisors, Gunn Allen Financial, H&R Block Financial Advisors, Key Bank, MetLife, Mutual of Omaha Investor Services, New England Securities, RBC Wealth Management, Northern Trust, UBS, and Walnut Street Securities. For more information about Xtiva, visit www.xtiva.com.

About Capital Analysts Incorporated

With its founding in 1968, Capital Analysts Incorporated was one of the original firms to provide a full range of financial planning services. A pioneer in the application of key financial concepts such as diversification and asset allocation, Capital Analysts has provided wealth management services to its clients for over four decades. Capital Analysts' 400 registered representatives provide a full range of investments, asset management, charitable giving, retirement planning and tax-advantaged investment strategies for building, preserving and distributing wealth. A full-service investment broker/dealer and Registered Investment Advisor, Capital Analysts Incorporated is a member of Western & Southern Financial Group. The company's Web site address is: www.capitalanalysts.com